

Digital Project & IT Manager

[Rua Paulo III, 127 – 05657-070 | São Paulo | SP | Brazil ] [T: +55 11 94451 5454] [E: <u>liliancavallini@gmail.com</u>] http://lililancavallini.com

I'm a digital project and IT manager with 15+ years of professional experience. I have been responsible for hundreds of project throughout my career, including websites, digital campaigns, mobile apps, social media and other digital applications. Within the last decade I had the pleasure of working in major advertising groups like Havas Brasil, McCann Worldgroup, Total on Demand, Reed Exhibitions and help them deliver well done digital projects.

Visit my portfolio: <a href="http://liliancavallini.com">http://liliancavallini.com</a>

# **Digital Project & IT Manager**

Innovative, profit-oriented Project Manager with demonstrated success in increasing revenues, market share and earnings, achieving cost reductions and improving client satisfaction in customer-facing operations and large diverse organizations.

# Areas of expertise

- Business Development
- Budget Management
- Strategic Planning/Analysis
- Personnel Development
- Vendor/Financial
   Management
- Profit Maximization
- Cost Control/Reduction
- Program Management
- Team Leadership
- Process Improvements
- Change Management
- Relationship Building

# **Key Skills Assessment**

**Strategic Management** – Experienced in vendor management, contract negotiations and strategic financial analysis to increase efficiencies and reduce costs while maintaining solid rapport with business partners.

**Team Leadership and Budget Management** – Expertise in leading and building cohesive cross functional teams and collaborating with senior executives in improving operations and starting up new business locations while overseeing staff and managing budgets.

**Process Improvements** – Devised and implemented processes, procedures, systems and internal controls to strengthen operations, increase productivity and enhance customer satisfaction.

# <u>LILIAN CAVALLINI</u>

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### **Softwares**

Microsoft Project
Merlin
FreeMind
Visio
Power Point
Word
Photoshop
illustrator
Adobe Design
Excel
Access
Dreamweaver
Keynote
TextWrangler

### **Tools**

Jira
Asana
Wrike
Github
Bitbucket

## Developer

HTML5
CSS
SACSS
PHP5
PHP7

### **Database**

MySql Sql Server 00000

### Languages

Portuguese English Spanish



# **Work History**

### **Project Manager**

Company Name: Cheil Brazil

Dates Employed: JUL 2018 - Present

Employment Duration: 1 yr 3 mos - Location: São Paulo Area, Brazil

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# IT & project director

Glad Studio Digital Services
Dates: Aug 2013 –2018
Employment Duration: 6 yrs -

### **Project Manager**

Plank – Inteligência Digital Dates: Mar 2012 – Jul 2013

Duration: 5 mos

#### **Project Manager**

Grupo Havas
Dates:Nov 2010 – Sep 2012
Duration:2 yr 3 mos

## **Web Marketing Manager**

Golden Light Business Dates:Mar 2009 – Oct 2010 Duration:1 yr 8 mos

#### **Project Manager**

Total On Demand
Dates:Oct 2006 – Dec 2008
Duration:2 yrs 3 mos

#### **Web Marketing Manager**

Reed Exhibitions
Dates:Apr 2005 – Aug 2006
Duration:1 yr 5 mos

### **Project Manager**

Imagem & Cia

Dates: Nov 2003 – Jan 2005

Duration: 1 yr 3 mos

### **Frontend Developer**

ibizz midia e tecnologia Dates: Apr 2000 – Oct 2003 Duration: 3 yrs 7 mos

#### **Art Director**

Promogard Art Promotion Dates: Jan 1997 – Mar 2000

Duration: 3 yrs 3